

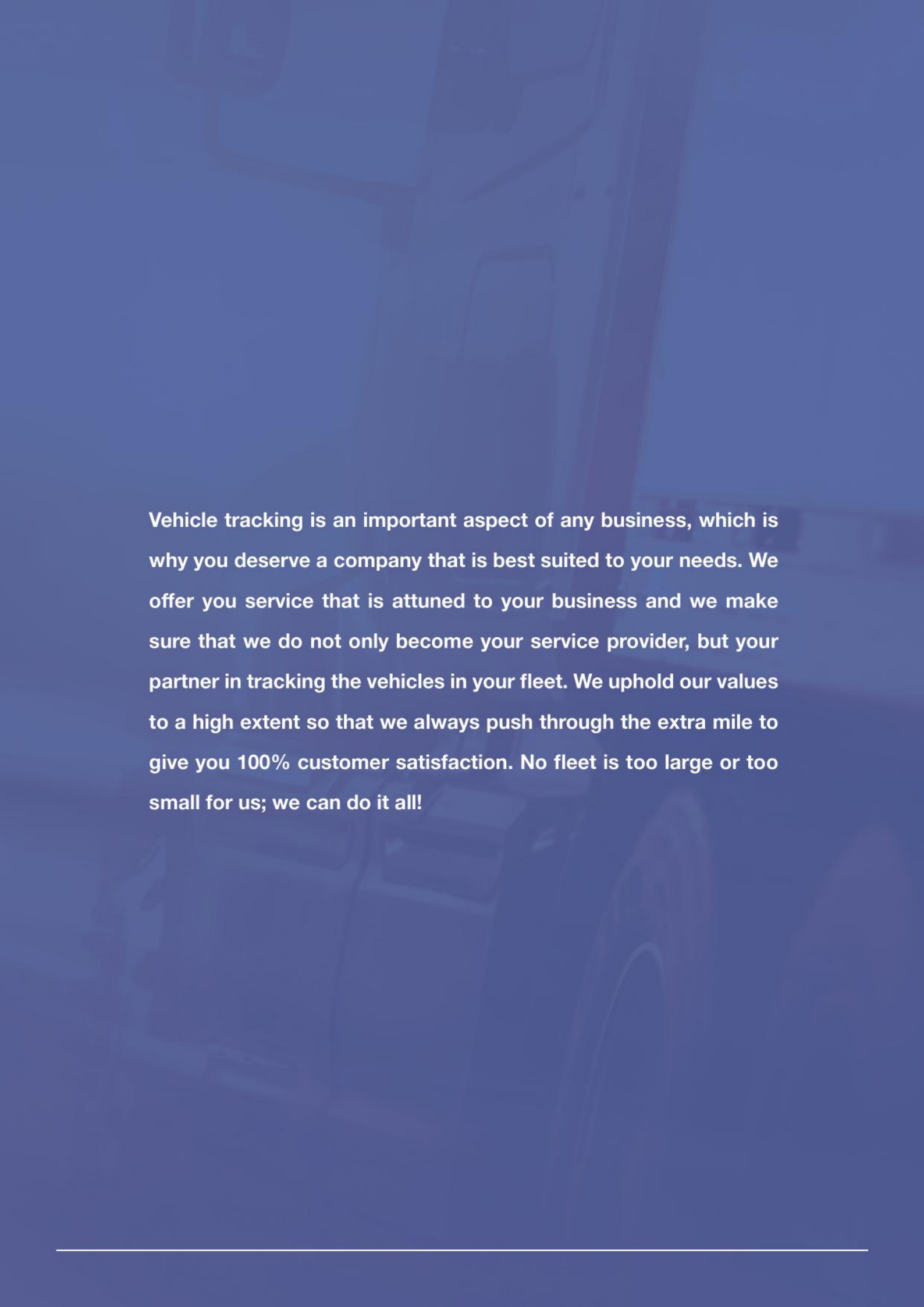
# ADVANCED VEHICLE TRACKING & TELEMATICS SOLUTIONS

---



**UTRACK**  
TOTAL CONTROL

[www.utrackafrica.com](http://www.utrackafrica.com)



Vehicle tracking is an important aspect of any business, which is why you deserve a company that is best suited to your needs. We offer you service that is attuned to your business and we make sure that we do not only become your service provider, but your partner in tracking the vehicles in your fleet. We uphold our values to a high extent so that we always push through the extra mile to give you 100% customer satisfaction. No fleet is too large or too small for us; we can do it all!

---





## ABOUT US:

Utrack Africa Limited is a dynamic leader in the distribution of GPS fleet management products and services. Our company was established in 2001 by Zulfikar (Zully) Mohamed, the Chief Executive Officer (CEO) and later joined by partners who are pioneers in the industry for better support and achievements.

The company was once a division of Radio-wave Communications Ltd but later turned into a company of its own. As a supplier of fleet management and vehicle tracking technology to businesses and individuals in Eastern Africa, Utrack Africa serves government departments, transportation companies, the tourism industry, NGOs, Ports Authorities as well as smaller local and regional companies.

Our highly trained team of professionals will go above and beyond the sale to ensure your satisfaction with our products and services. Our goal is to improve your bottom line.

With a complete line of fleet management & cargo tracking systems, we are able to offer a consultative approach to our future customers.

We take companies through a process called Score Carding. During the initial meeting, our account managers ask questions about your business to learn how it operates and where you may have opportunities for improvement (fleet, risk management, safety, human resources etc).

We then match the information to the right GPS system for the lowest investment. We are also listening for information that will help us identify other areas for return on investment not obvious to new users. As the GPS industry consolidates, companies that provide good products and good service will rise to the top. Utrack Africa has invested heavily in technology, training, and personnel to provide the best customer experience and service available.

Our technical support department provides a mix of network administration skills, project management abilities, electronics repair, training, and management. our internal advanced network architecture includes servers onsite with several terabytes of storage for internal systems, data hosting, and testing.



## OUR MISSION:

We exist and strive to provide with unparalleled dedication, communications & tracking means that allow effective security, cost saving and competitive advantage in today's global business environment.



## OUR VISION:

Our Vision is to become the leading tracking, information, communication solutions provider in Eastern Africa thus delivering excellent quality services and total control solutions to the community.



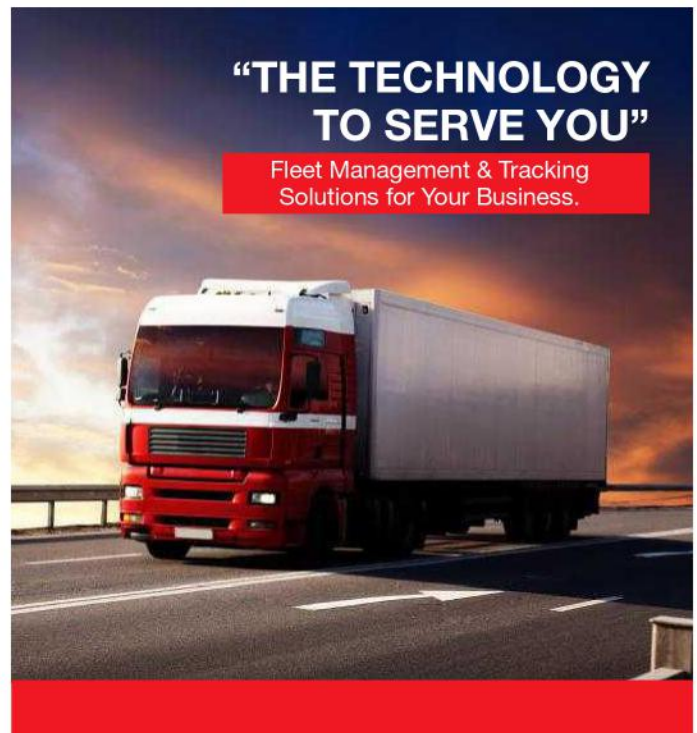
## OUR GOAL:

Our goal is to provide efficient services to every customer facing issues in handling their assets and fleets or those who want to increase the performance level of those fleets. To achieve this goal, Utrack believes in educating individuals and corporates about the need of improving efficiency within their organizations with the help of our offerings.



## OUR STRENGTH:

Our innovative hardware features, driver behavior and advanced anti-tamper technology as standard, offering our customer the widest range of benefits in the marketplace. We offer highly configurable, modular and scalable solutions with many additional hardware options that address a variety of challenges and meet precise business and operational requirements. This enables better-informed strategic decision making, using highly flexible reporting that is simple and easy to use, to achieve fleet efficiencies and reduce costs. Our automated scheduled email reports include journey, timesheet, mileage, exception, driver behavior, fuel and utilization to ensure the right data is delivered to the stakeholder in the most effective format at the right time.







## INNOVATION IS AT THE CORE OF UTRACK'S EXISTENCE.

---

Innovation is at the core of Utrack's existence and have allowed us to win numerous awards in innovation. We provide innovative solutions to all our fleet management services and ensure that all our products are adaptable and add value.

As a fleet management service provider, we aim to reduce complex challenges by coming up with simplified solutions. This is reflected in our turnkey solutions that are tailor-made for a variety of clients. We are in the business of knowing and empowering our clients with knowledge to ensure that they make the most informed and cost effective decisions in their day-to-day operations.

### FIVE PILLARS OF INNOVATION:

---



#### Productivity

Real-time tracking, detailed and accurate trip recording, and custom rules and reports.



#### Safety

Advanced insight on driving. Risk and safety reports, seat belt detection, instant accident notifications.



#### Fleet Optimization

Trend reports on fuel usage, fuel efficiency trends, route optimization, and connected diagnostics.



#### Compliance

Electronic logging, driver platform for Hours of Service (HOS), Driver Vehicle Inspection Reporting, and mileage reporting.



#### Expandability

Build custom apps and integrate business systems with the our software. Endless customization is available with our solutions.



## OUR VALUES:



**Innovate.**



**Go above and beyond.**



**Embrace change.**



**Develop for the future.**



**Collaborate and strive for transparency.**



**Do the right thing.**



**Keep it simple.**

## UTRACK LIFE:

Utrack Africa Ltd is built upon a culture of trust, continuous learning and teamwork. Workers are drawn to the collaborative, transparent working culture, a direct result of the company's flat organizational structure and emphasis on teamwork.

## TO OUR CUSTOMERS:

It is our responsibility to provide quality products and services in a timely, healthy and safe manner by listening to the needs of every client.

## TO OUR EMPLOYEES:

To provide a safe and conducive work environment to our staff. We do not only focus on remuneration but also on the welfare and personal growth of our team members who we ensure are A-team players in the industry.

## TO OUR PARTNERS:

To consistently strengthen our mutual relationship with our partners and other business associates for continuous efficiency of our products and services. We only work with the best and those who share our core values.

## TO SOCIETY:

To be a responsible corporate member of the society by adhering to the laws of the land whilst respecting the environment and contributing to community development programmes. 'Everyone is part of our family.'





## WHY CHOOSE UTRACK AFRICA:

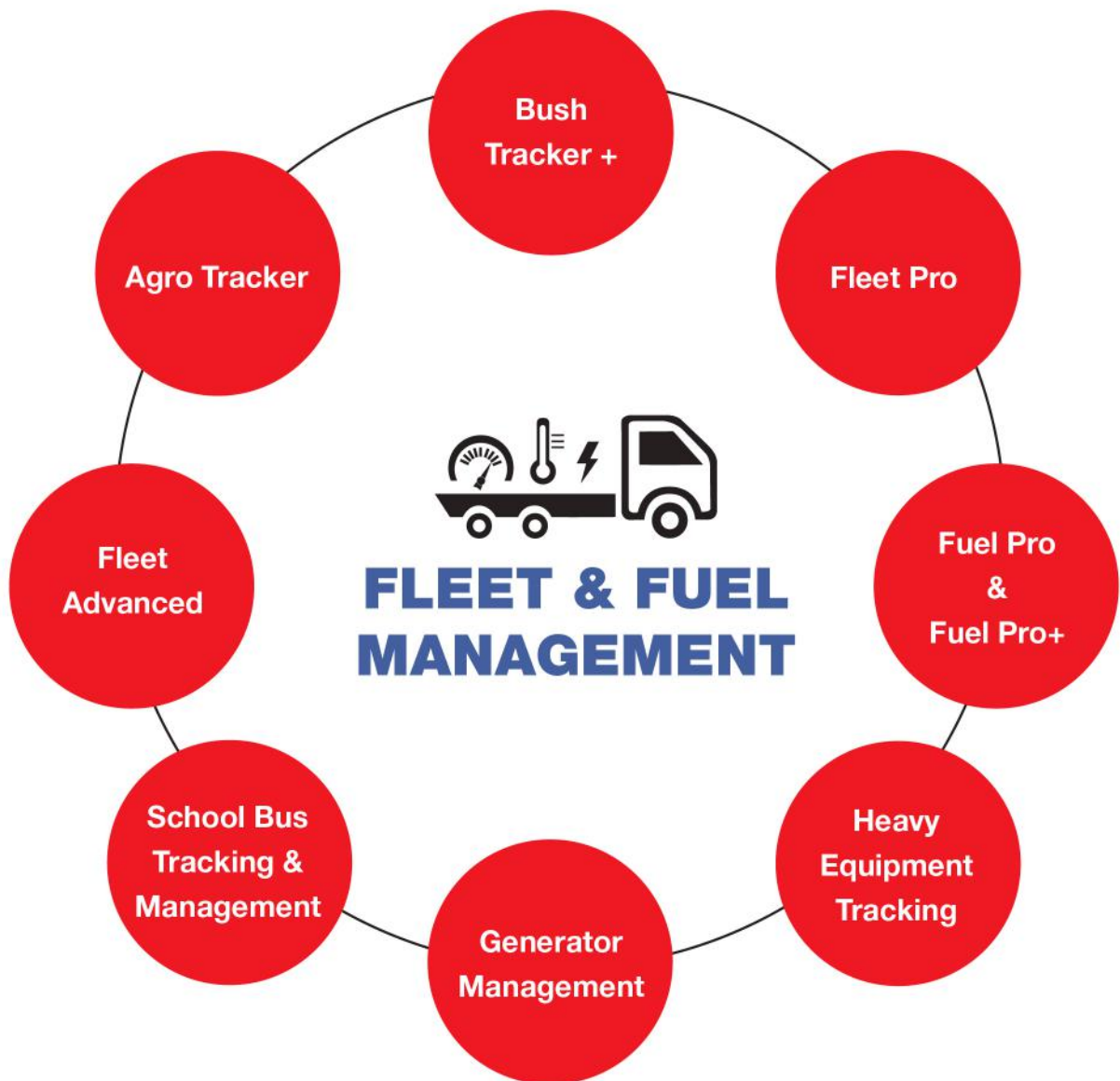
- ✓ With over 20 years experience in the industry
- ✓ High-end products with affordable prices
- ✓ Large and experienced support team
- ✓ Utrack Africa not only provides monitoring services, but also helps to recover vehicles in emergency situations, as in the case of theft, snatch, panic, kidnapping, medical emergency, car break down or robbery. Utrack Control Room & Field Support Team is constantly in touch with law enforcement agencies such as Police and also has its own reinforcement at your disposal 24 hours a day
- ✓ Utrack Africa also offers complete customized fleet management solution. You can have your fleet management interface on your desktop, giving you control of checking each and every driver's performance in the fleet, the number of stops of the vehicle, speed of the vehicle at every instance, total time taken to complete the journey, total distance traveled, fuel consumption and complete vehicle maintenance scheduling
- ✓ Our Geo-Fencing Facility can be completely customized according to your requirement. If a vehicle surfing a particular zone, steps into a pre-defined No-Go area (pre-defined), you can be immediately notified either via SMS or an Email alert. In case of involuntary movement, the vehicle is remotely immobilized and will be retrieved for you
- ✓ Dedicated After Sales Service and Support
- ✓ Cost effective solutions giving best value for money
- ✓ Partnerships with leading technology partner



## OUR SOLUTIONS:

---

Our products and solutions are customized to suit your specific requirements. We sit down with our clients and come up with the best solution depending on their needs. These solutions are categorized as follows:













***Rewarded with a smile  
by exceeding your expectations.***





## OUR PARTNERS:

---

Our network of partners worldwide is part of the company's ongoing success. In order for us to serve you better and provide the best products and solutions, we have partnered with various solution providers. Below are our major partners:





# wialon

## **Silver Partner** certificate

This is to confirm that

**UTRACK AFRICA LTD**

is in official partnership with Gurtam and is authorized to provide telematics and fleet management services using Wialon in Tanzania.



Aliaksandr Kuushynau, Head of Wialon  
21/11/2024



# 2024



## OUR PROJECTS:

---

- ✓ **COMPANY:** YAPI MERKEZI INSAAT VE SANAYI  
**CONTRACT/PROJECT:** PROVISION OF A FLEET AND FUEL MANAGEMENT/MONITORING SOLUTION FOR THE VEHICLES/MACHINERY IN THE DAR ES SALAAM – MOROGORO STANDARD GAUGE RAILWAY (SGR) LINE PROJECT  
**PERIOD:** 2018 TO DATE  
**PROJECT SCOPE:** 283 VEHICLES
  
- ✓ **COMPANY:** YAPI MERKEZI INSAAT VE SANAYI  
**CONTRACT/PROJECT:** PROVISION OF A FLEET AND FUEL MANAGEMENT/MONITORING SOLUTION FOR THE VEHICLES/MACHINERY IN THE MOROGORO - MAKUTUPORA STANDARD GAUGE RAILWAY (SGR) LINE PROJECT.  
**PERIOD:** 2019 TO DATE  
**PROJECT SCOPE:** 404 VEHICLES
  
- ✓ **COMPANY:** TANZANIA REVENUE AUTHORITY (TRA)  
**CONTRACT:** SUPPLY OF ELECTRONIC SEALS, RELATED EQUIPMENT AND SERVICES FOR CARGO TRACKING SYSTEM  
**PERIOD:** 2012 TO DATE  
**SOLUTION:** ELECTRONIC CARGO TRACKING SOLUTION (ECTS)  
**SCOPE:** ALL TRANSIT VEHICLES FROM DAR ES SALAAM PORT HEADING TO RUSUMO, MUTUKULA, KABANGA, TUNDUMA AND KASUMULU.
  
- ✓ **COMPANY:** EQUITY FOR TANZANIA LIMITED ( EFTA)  
**CONTRACT:** PROVISION OF ASSET MANAGEMENT SOLUTION FOR MONITORING OF FINANCED ASSETS  
**PERIOD:** 2012 TO DATE  
**SCOPE:** 600 VEHICLES





**FUEL THEFT IS WHAT WORRIES YOU?  
SWITCH TO UTRACK FUEL MONITORING SYSTEM.**





## CUSTOMER CARE:

As part of improving our customer support and services to our Customers Utrack Africa Limited has setup a Customer Care Department. Utrack Africa Limited Customer Care Department will support all customers in general inquiries, complaints, non-updating vehicles, vehicle location, system setting, visiting and training.

## CONTROL ROOM:



Utrack Africa Ltd has a well equipped Control and Monitoring centre . The purpose of this centre is to better deliver our services to our clients who count on us for excellent after sales service and support. It will enable our monitoring staff make efficient follow ups whenever the need arises as they are able to view all the vehicles movements on large screens which simplify location confirmation.



Control Room is the nerve center for all operations. This 24/7 operation is manned by highly trained personnel who have full communication to all our response teams, staff and clients. They track and trace incase a vehicle is stolen and co-ordinate with police and clients for smooth recovery of the asset, pass the alert to clients, inform clients of location of vehicles when needed, send daily summary reports, immobilize and mobilize vehicles on request and other general service. Control Room personnel also plays a big role in client support and customer service.



**YOUR ONE-STOP INNOVATIVE FLEET  
MANAGEMENT TRACKING SOLUTIONS.**





## OUR OFFICES IN DARES SALAAM:

---





## OUR OFFICES IN ARUSHA:

---





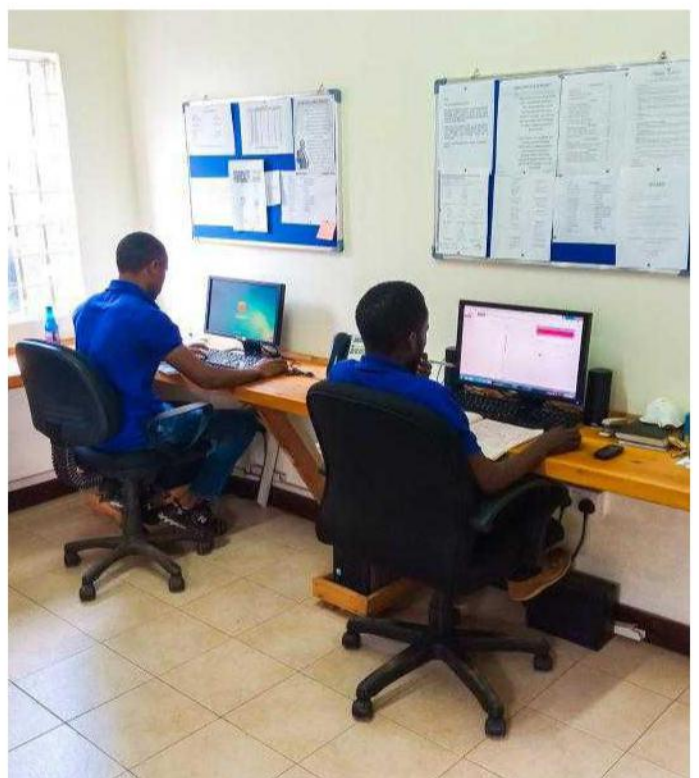
## OUR TECHNICAL DEPARTMENT:

---





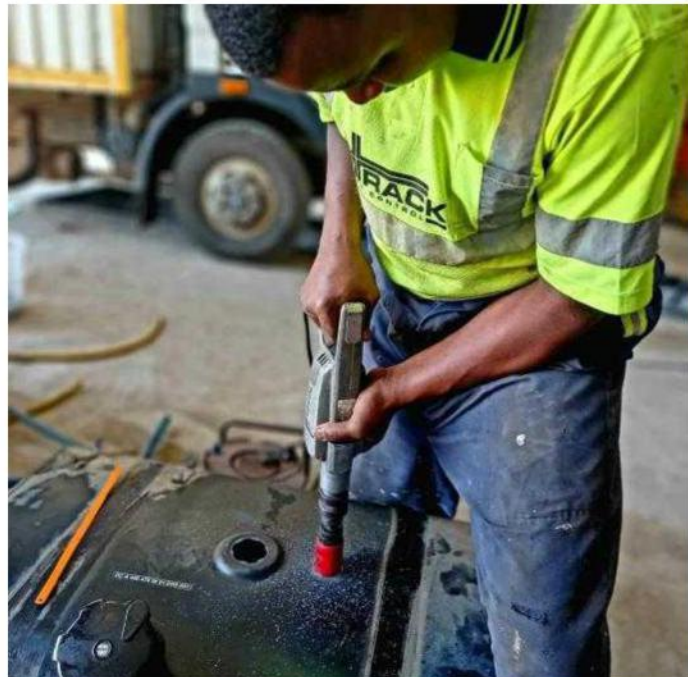
## OUR CONTROL ROOM & FIELD SUPPORT:



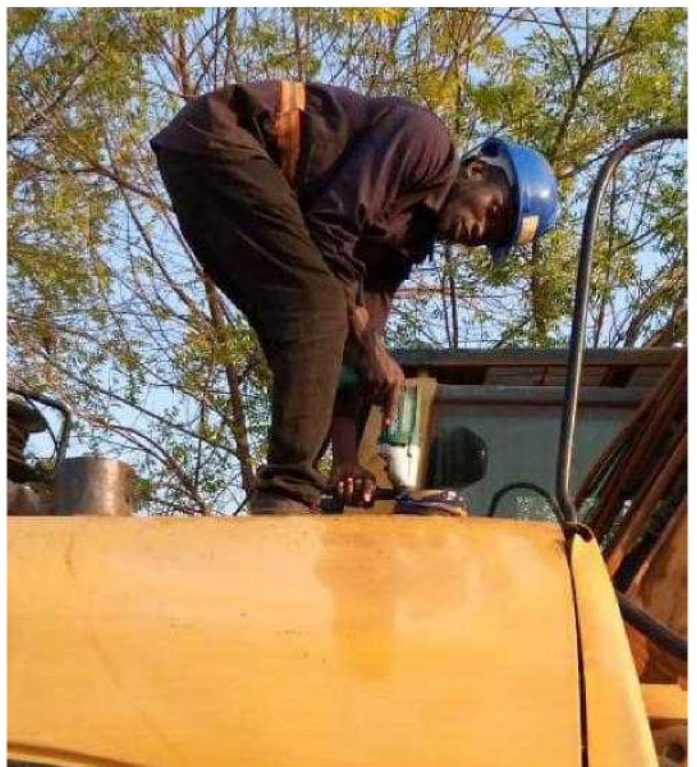


## OUR FIELD TEAM ON SITE:

---









## TRAINING:

---



## COMPANY INFORMATION:

---


Registered Name:	<b>UTRACK AFRICA LIMITED</b>
Registered Address:	<b>Kwa Ngulelo Area, Baraa. Block 169GG Nazareth Street.</b>
Postal Address:	<b>P.O. Box 15360, Arusha - Tanzania.</b>
Locations:	<b>Arusha:</b> <b>Kwa Ngulelo Area, Baraa.</b> <b>Block 169GG Nazareth Street.</b> <b>P.O. Box 15360, Arusha - Tanzania.</b> <b>GPS Co-ordinates: -3.3685, 36.7288</b>  <b>Dar es Salaam:</b> <b>Off Mwai Kibaki Road,</b> <b>Block No. 34 Mkuzi Street.</b> <b>Mbezi Beach Rainbow Area.</b> <b>GPS Co-ordinates: -6.7229, 39.2286</b>
Contacts:	<b>Arusha:</b> <b>Tel: +255 783 064 414</b> <b>+255 736 101 222</b> <b>Email: info@utrackafrica.com</b>  <b>Dar es Salaam:</b> <b>Tel: +255 22 261 7225</b> <b>+255 787 887 225</b> <b>Email: sales@utrackafrica.com</b> <b>Website: www.utrackafrica.com</b>





## STATUTORY CERTIFICATES:

TANZANIA



Certificate of Incorporation  
Section 15

No **72723**

I HEREBY CERTIFY THAT

**U TRACK LIMITED** =====


=====

is this day incorporated under the Companies Act, 2002 and that the Company is Limited


Given under my hand at Dar es salaam

this **7TH** day of **SEPTEMBER**

**TWO THOUSAND AND NINE**

  
Asst. Registrar of Companies

THE UNITED REPUBLIC OF TANZANIA



Certificate of Change of Name

NO **72723**

I HEREBY CERTIFY THAT

**U TRACK LIMITED** =====

having, with sanction of a special Resolution of the said Company, and with the approval of the Registrar signified in writing Changed its name, is now called the

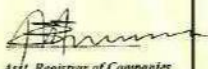
**U TRACK AFRICA LIMITED** =====

and I have entered such new name on the Register accordingly.


Given under my hand at Dar es salaam

this **7TH** day of **JANUARY**

Two thousand and **TEN**

  
Asst. Registrar of Companies

CTIN.:



**TANZANIA REVENUE AUTHORITY**

CERTIFICATE OF REGISTRATION  
FOR  
TAXPAYER IDENTIFICATION NUMBER (TIN)

(ISSUED UNDER SECTION 133 OF THE INCOME TAX ACT NO. 11 OF 2004)

THIS IS TO CERTIFY THAT

.....  
**U TRACK LIMITED**  
.....

Branch: MICOCHINI - DAR ES SALAAM


has been registered with the Tanzania Revenue Authority and assigned the Taxpayer Identification Number

108-854-987  
.....

with effect from .....23-Sep-2009..

JOANNES N. A. MALLY  
COMMISSIONER FOR DOMESTIC REVENUE

OFFICIAL SEAL



**TANZANIA REVENUE AUTHORITY**

Certificate of Registration  
for  
Value Added Tax (VAT)

(ISSUED UNDER SECTION 20 OF THE VALUE ADDED TAX ACT NO. 24 OF 1997)

THIS IS TO CERTIFY THAT

.....  
**U TRACK AFRICA LIMITED**  
.....

WHOSE TAXPAYER IDENTIFICATION NUMBER (TIN) IS

108-854-987

HAS BEEN REGISTERED FOR VALUE ADDED TAX (VAT)

AND ASSIGNED VAT REGISTRATION NUMBER (VRN)

40-004531-T

FOR BUSINESS LOCATED AT **KWA NGULELO BARAA 169**  
**ARUSHA**

WITH EFFECT FROM **30 September 2009**

GIVEN UNDER MY HAND

THIS **17th** DAY OF **February 2010**

JOANNES N. A. MALLY  
COMMISSIONER FOR VAT

NOTE: THE REQUIREMENTS UNDER WHICH THIS CERTIFICATE IS ISSUED ARE STATED OVERLEAF

FOR NATIONAL DEVELOPMENT



THE UNITED REPUBLIC OF TANZANIA  
PRIME MINISTER'S OFFICE  
LABOUR, YOUTH, EMPLOYMENT AND PEOPLE WITH DISABILITY  
OCCUPATIONAL SAFETY AND HEALTH AUTHORITY  
THE OCCUPATIONAL HEALTH AND SAFETY ACT NO.5 OF 2003

OSHA 2



**CERTIFICATE OF REGISTRATION OF A FACTORY/ WORKPLACE**

NO. OF REG. CERTIFICATE: ARS/1129

NO: 2518/16/17

DATE OF ISSUE: 21-Apr-2017

I hereby certify that the workplace named below has been duly registered in pursuance of section 17(2) of The Occupational Health and Safety Act, 5 of 2003.

Name of the Occupier / Owner: UTRACK AFRICA LIMITED

Address of Factory/Workplace: P.O. BOX 15360, ARUSHA

Location of Factory/ Workplace: PLOT NO. 169, BLOCK GG, NGULELO

ARUSHA

Nature of Work: FLEET MANAGEMENT AND TRUCKING SYSTEM

OSHA

KHADIJA H. MWENDA  
Ag. CHIEF INSPECTOR

**Note**

1. This certificate is valid only in respect of the occupier and workplace name above.
2. This certificate is issued under, and solely for the purpose of, the Occupational Health and safety Act, and without prejudice to the requirements of any other legislation relating to the occupation of premises for industry purposes.
3. This certificate should be attached to the General Register.



THE UNITED REPUBLIC OF TANZANIA  
WORKERS COMPENSATION FUND



**CERTIFICATE OF REGISTRATION OF AN  
EMPLOYER**

**REGISTRATION NO. 024595**

This is to certify that:

**U TRACK AFRICA LIMITED**

having substantially fulfilled the conditions and requirements specified under the provisions of the Workers Compensation Act [Cap.263 R.E. 2015] and the Workers Compensation Regulations, G.N. No. 185 of 2016 is hereby registered as an Employer

Given under my hand and seal of the Workers Compensation Fund

this day, 15-Aug-2019

Masha J. Mshomba  
Director General  
Workers Compensation Fund





[www.utrackafrica.com](http://www.utrackafrica.com)

**Arusha:**

Kwa Ngulelo Area, Baraa.  
Block 169G Nazareth Street.  
P.O. Box 15360

**Tel:** +255 783 064 414  
+255 736 101 222

**GPS Co-ordinates:** -3.3685, 36.7288

**Dar es Salaam:**

Off Mwai Kibaki Road,  
Block No. 34 Mkuzi Street.  
Mbezi Beach Rainbow Area.

**Tel:** +255 22 261 7225  
+255 787 887 225

**GPS Co-ordinates:** -6.7229, 39.2286